



fimbo[®]

tongue drum

 fimbo_drum



«FIMBO» LLC

Russian Manufacturer of Tonal Steel Drums. Over its 6 years of operation, the company has achieved significant success, establishing itself as the leading seller of Tonal Steel Drums in Russia



Founder and General Director of FIMBO LLC

Mikhail Igorevich Lisichkin

- Has successfully delivered over 40,000 Fimbo instruments worldwide
- Established manufacturing capacity exceeding 1,000 Fimbo units per month
- Established partnerships with the largest dealers across Russia and CIS countries

PRODUCTION CAPABILITIES



Production Lead Times

Production Capacity Distribution enables manufacturing orders of 500+ Fimbo units with delivery within 3-4 weeks.



Reliable Packaging

Each Fimbo drum is securely packed in a box with additional Isofoam sheets, providing reliable protection against external impacts.



Accessories

In addition to instruments, FIMBO manufactures accessories including:

- HandBag
- Pillow
- Sticks
- Holder
- Stand



Quality Control

Every Fimbo undergoes a 3-stage quality control process. This rigorous approach ensures flawless sound and impeccable craftsmanship in every instrument.



Branding Options

Sell tonal petal drums under your own brand. We'll create unique instruments featuring your:

- Logo
- Design
- Petal arrangement



Powder Coating

To create Fimbo's unique design, we use powder coating. It is eco-friendly and safe for both adults and children. Moreover, the coating is highly wear-resistant and maintains its vibrant color for a long time.

Sales Geography

The primary market is Russia and the CIS countries. In addition, people from other countries around the world are interested in our tools:

- USA
- UK
- Germany
- Canada
- Moldova
- Slovakia
- Czech Republic
- Denmark
- Montenegro
- Jordan
- Turkey and others.



ADVANTAGES OF WORKING WITH FIMBO

By choosing FIMBO LLC as your partner, you gain a trusted and forward-thinking company that offers significant advantages.



Fast Large-Scale Production

Rigorous Quality Control & Rapid Issue Resolution

Exclusive End-User Service: Free Educational Platform

Custom Branding Solutions – Tools Under Your Brand

FIMBO Guarantees Stability – Even in Challenging Market Conditions

What is FIMBO and what is it used for?

FIMBO is an intuitive musical instrument that anyone can learn to play in just 10–15 minutes, with no prior musical training required.



RELAX & PLAY FIMBO

Fimbo's melody will help you relax and relieve tension after a working day.

DEVELOP YOUR CHILD'S POTENTIAL

Playing the Fimbo not only develops musical ear and a sense of rhythm but also improves memory, focus, and perception.

GIFT FIMBO FOR ANY OCCASION

Fimbo is the answer to the question: 'What do you give someone who has everything?'

PLAY IN A MUSICAL ENSEMBLE

Fimbo can be played alongside other musical instruments thanks to its standard tuning at 440Hz.

What is Fimbo and what is it good for?



PLAY TOGETHER

Fimbo is perfect for duets — you can enjoy playing it with loved ones. Certain models are harmonically tuned to each other, allowing you to play two Fimbos simultaneously and create rich, layered compositions.

PLAY MELODIES

The Fimbo learning platform features over 600 popular song covers—all playable on different Fimbo models.

SOUND THERAPY & SOUND HEALING

When you play Fimbo, you'll experience its gentle, soothing sound—a cascade of calming vibrations that ease both body and mind.

VIBRATION MASSAGE THERAPY

Fimbo's sound is created by vibrations — and when placed on someone's back during play, these gentle oscillations travel through the body, delivering a deep, immersive relaxation.

Fimbo's Unique Features

The Fimbo musical instrument, like the Hang Drum, is a tonal steel tongue drum. But Fimbo stands apart with several key innovations:

Fimbo's Instrument Shape

The Gluckophone has a "pill" shape, while the Fimbo resembles a "flying saucer." This design makes the Fimbo's sound less boomy, allowing each note to be heard more distinctly

Tongue Layout

Unlike most gluckophones, the Fimbo features an intuitive tongue layout—arranged from large to small: the smaller the tongue, the higher the pitch. This makes it much easier for beginners to learn and play the instrument.

Metal Thickness

The Fimbo is made of 3mm thick steel, while most gluckophones use 1-2mm metal. This makes the Fimbo more durable and resistant to detuning over time, ensuring stable and long-lasting sound quality.

The sound of the instrument

The Fimbo produces both low and high notes, giving melodies richness and depth. In contrast, most gluckophones lack bass tongues, making their sound higher-pitched and brighter but less harmonically diverse.

Fimbo Advantages

What sets Fimbo apart from other tonal tongue drums?



Unusual design

The design of **Fimbo** stands out well against the background of generic paddle drum dryers. This helps attract more customers from platforms where different manufacturers of drum dryers are listed.



High customer satisfaction

While top-rated instruments on Amazon average no more than 4.7 stars, Fimbo maintains a perfect 5.0★ score on Russian marketplaces.



Learning platform

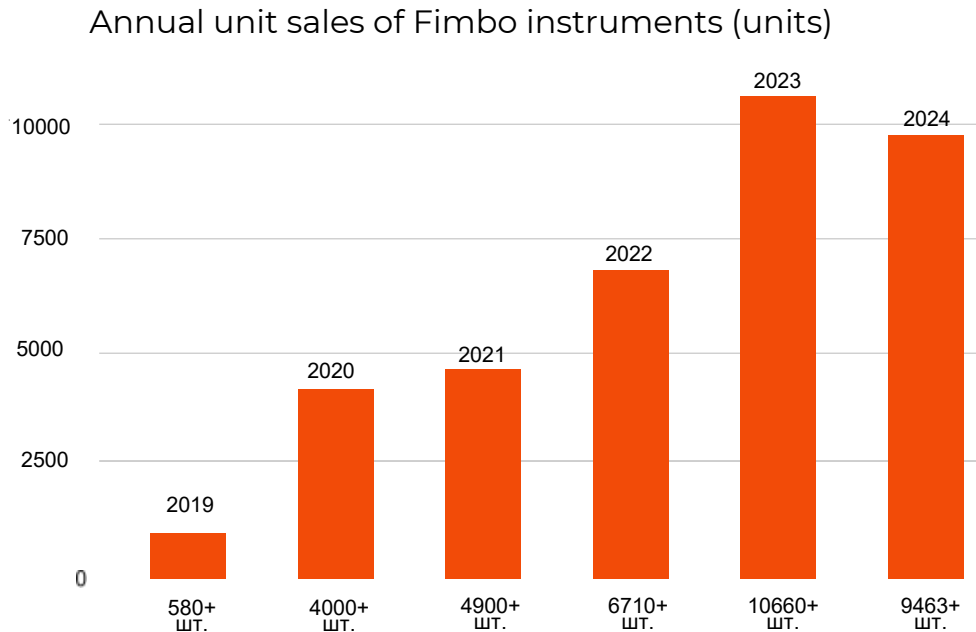
Clients of Fimbo LLC highly value the company's services. They particularly appreciate the free online learning platform with Fimbo playing tutorials, as well as over 600 covers of popular songs.



Precision adjustment

Every note on the Fimbo is meticulously hand-tuned by our craftsmen with high precision (10 cents), giving the instrument its perfectly harmonious sound. It's this flawless acoustic purity that makes customers value Fimbo above all competitors

Sales Statistics



40 000+

Customers who purchased Fimbo instruments

0,1%

Calculated the average annual defect rate over a 5-year period

160%

Average annual sales growth rate over 5 years

Search Query Statistics

Search query volume for 'Fimbo' and 'Glucophone' in Russia (Source: Yandex Wordstat)

Average monthly search volume

■ Fimbo, Glucophone

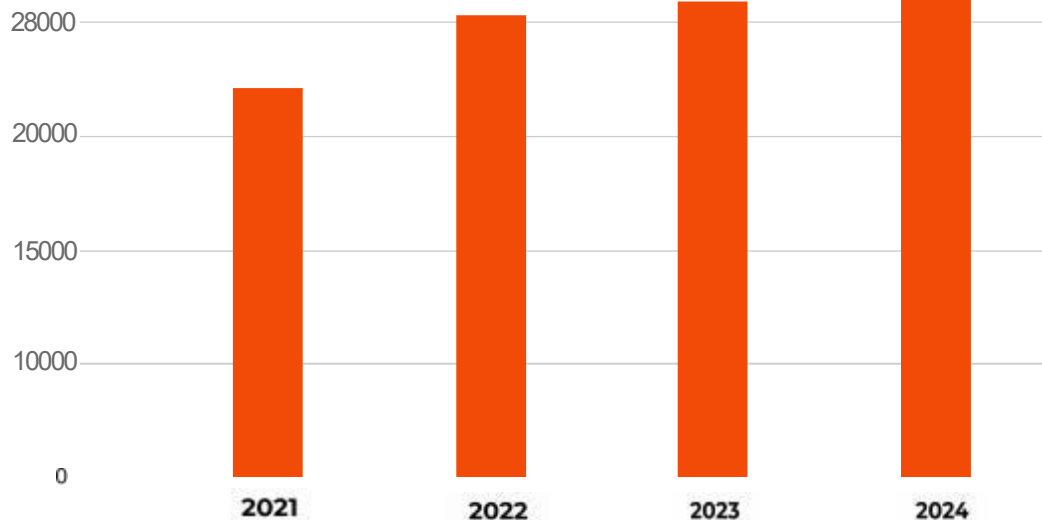
Average monthly
search volume:

2021 year: **24.795**

2022 year: **28.129**

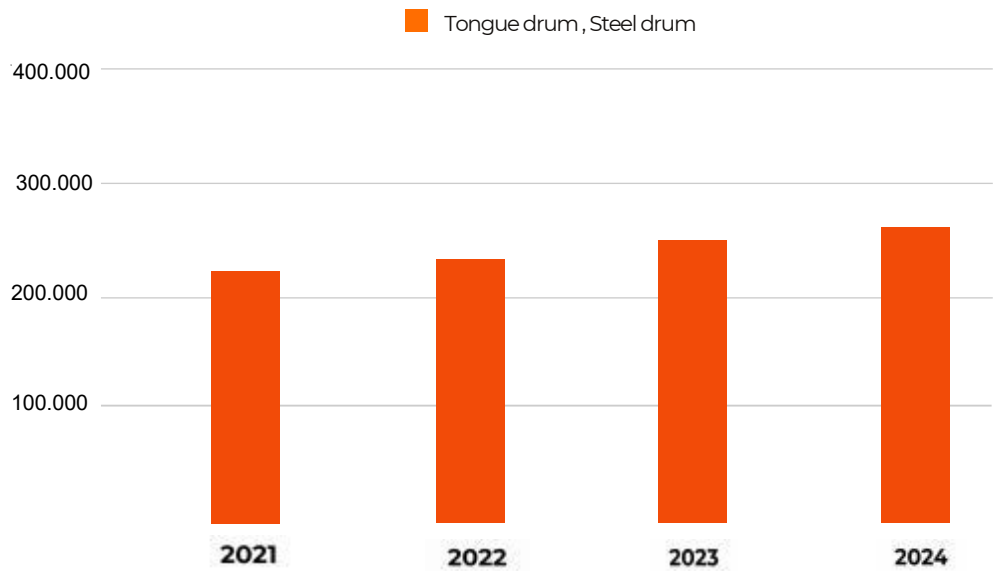
2023 year: **29.120**

2024 year: **32.160**



Search Query Statistics

The global search volume for the terms 'tongue drum' and 'steel drum' worldwide, according to Google Trends (Glimps) data.



MARKET RESEARCH
GrandReserchStore

263.500.000\$

Global sales volume of tonal tongue drums in 2023

350.000.000\$

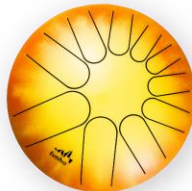
Projected global sales volume of tonal tongue drums by 2030

Selection

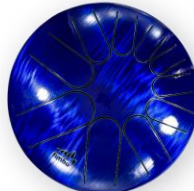
14

моделей
Фимбо

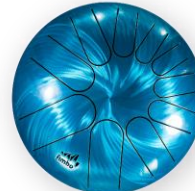
Солнце



Сапфир



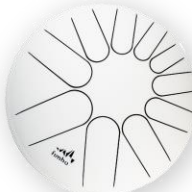
Океан



Огонь



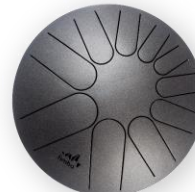
День



Лагуна



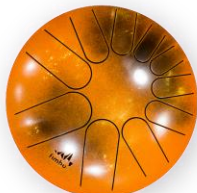
Ночь



Хром



Меркурий



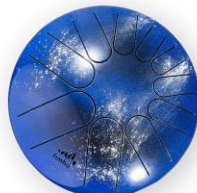
Галактика



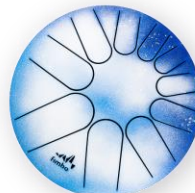
Аметист



Космос



Небо



Графит



Size

8,6" / 10,5" / 12,5" inches

Sound

14 adjustable settings
from bright major to
deep minor tones

Reeds

Number of petals: 9-10
pieces (varies by Fimbo
size)

Ad. accessories

Stand



The perfect solution for musicians who prefer to play any Fimbo model in an upright position



Premium HandBag

Reinforced across the entire surface for extra impact protection. Fits 27cm.

Size and color:

- 27 cm
- beige / grey



Fimbo Stand

Engineered to safely store and protect *any* Fimbo instrument, regardless of size or design



Bamboo Sticks



Take a Second Pair – Play Fimbo Duets Anywhere!

Premium Sticks



Premium Sticks for Softer Fimbo Tones. Compatible with Any Fimbo

Pillow

Thanks to the Fimbo mute, playing the instrument will become more comfortable, and the sound will be more sustained

Size and color:

- 22 / 27 / 32 cm
- black / beige / white



HandBag

It will allow you to comfortably carry your Fimbo and protect it from dirt, dust, and scratches

Size and color:

- 22 / 27 / 32 cm
- grey / black





COMPOSITION SET

Every customer purchasing a Fimbo in a **standart package** receives:

- Fimbo
- Pair of bamboo sticks
- A booklet with useful information
- Stickers for enhanced playability
- Branded box

Full Package *(Custom Configured During Negotiations)*

- FIMBO
- Bamboo sticks
- Premium sticks
- Bag for Fimbo
- Pillow
- Booklet with useful information
- Stickers for enhanced playability
- Branded box

OUR PARTNERS



KNGK SHAMARA

Russian Oil Refining Complex



Detskii Mir

Major Retail Chain of Children's Products



Muztorg

Wholesale & Retail Musical Instruments Store



DYNATONE

Wholesale & Retail Musical Instruments Store



LUTNER

Wholesale & Retail Musical Instruments Store

OUR PARTNERS



Wildberries
Russian marketplace



Yandex Market
Russian marketplace



OZON
Russian marketplace



Magnit Market
Russian marketplace

THE POPULARITY OF FIMBO

The Fimbo instrument has become a sensation among celebrities, with A-listers embracing its unique sound and sharing their experiences across social media.



Valentin Petuhov

YouTube blogger
@wylsakom



Julia Kovalchuk

Singer
@juliakovalchuk



Dream Theater

American Metal Band
@dreamtheaterofficial



Alexandr Pushnoi

Host
@pushnoypro

THE POPULARITY OF FIMBO



Dabro
Hip-Hop Musical
Group



ATL
Russian rap group



ZIVERT
Russian pop
music artist



**LYAISAN
UTYSHEVA**
Russian sports
star



PAVEL VOLYA
Actor and
comedian



DENIS DOROHOV
Actor and
comedian



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 fimbo_drum

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